

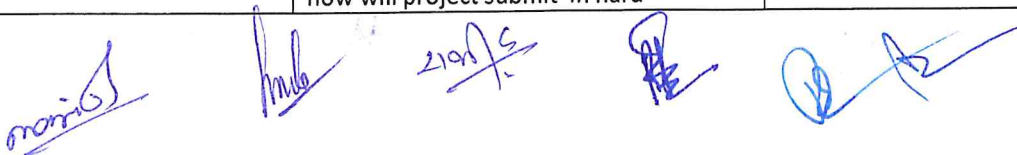
Minute of the Pre-Bid meeting held on RFP-21
on dated 22-05-2020

The Pre-Bid meeting on the clauses and condition of the RFP-21 released on dated 08-05-2020 for the "Empanelment of Training partner for Providing Vocational Training to the Differently Abled Youth Under Various Skill Training Programmes Implemented by the UP Skill Development Mission" was held on 22-05-2020 as provisioned in the RFP document. The following committee was constitutional on dated 22-05-2020 to participate in the Pre-Bid discussion :-

1. Shri Ram Awtar - Finance Controller
2. Shri Rohit Kumar Gupta - Joint Director
3. Shri Ram Asare Singh - Deputy Director
4. Shri Rajeev Kumar Yadav - Assistant Director
5. Shri Surendra Mishra - Assistant Director
6. Shri Manish Kumar - Manager (IT)

During the Pre-Bid meeting following queries raised and resolved.

S.No	Detail of the Concerned Person / Organization	Points of RFP requiring clarification(s)	Clarification
1	Company: Careersoft Infotech Private Limited	We have a query related to Financial Documents that in the RFP there is required to submit the Balance Sheets for the F.Y. 2017-18, 2018-19 and 2019-20. But due to coronavirus pandemic Audited Balance Sheet for the F.Y. 2019-20 and ITR for A.Y. 2020-21 have not prepared till date. So the query is that Provisional Balance Sheet for the financial year can be considered or we should submit the Financial Documents for the last three years before F.Y. 2019-20 (i.e. 2016-17, 2017-18 and 2018-19). Request for your respected response and guidance.	The Committee acceded to the request and agreed to accept the Balance Sheets for the Financial 3 financial viz 2016-17, 2017-18 and 2018-19.
2	Dr. Shadab Company: Madeeha Educational Welfare Society	1- financial of the year 2019-20 are pending for itr submitted due to lockdown if 2019-20 not submit ,its there possibility to take average of 2017-18 and 2018-19,please clear ? 2- if lockdown continuous till 5th june how will project submit in hard	1.) Already Clarified. 2.) Online Proposal submission option is available on the website www.upsdm.gov.in



		copies and how many hard copies required ?	
3	Mr. Prabhakant Mishra	This is with regard to the notification regarding project submission for uttar pradesh skill development. We would like to know if there is any security or application amount needed to submit proposal.	The Committee clarified that the RFP fee is INR 2000/- and the Earnest Money Deposit (EMD) cost is INR 20,000/-.
4	Company: Chanakya Education	Query 1 - Is a registered partnership firm with 3 years of existence and relevant experience in skill training for PWD candidates is eligible ? Query 2- The same partnership firm has own a Pvt Ltd company incorporated in 2019 , e.g. subsidiary or director is same for both one so can we apply on the basis of private Ltd company if partnership firm is not allowed to participate.	The Committee Clarified query 1 and 2 that the partnership companies are not permitted for bidding. Only a Company /Society/Trust registered on or before 31.03.2017 Would be considered as eligible organization.
5	Mr. Sanjay Arora Company.: VOC Skills	1. Cost for residential facilities/Hostel - What cost will be reimbursed to training providers for hostel facilities for the candidates? 2. Financial reports - As per the proposal application, applicant are asked to submit the financial reports (P&L, balance sheets, etc.) for financial year 2019-2020, but due to Corona outbreak we have limited access to the work and its challenging to submit the reports for 2019-2020 (FY), can we submit provisional financial reports on CA letter heads ? 3. Assistive Equipment to every enrolled candidate – As per the guidelines for training of the PWD candidates under SIPDA and NSDC PMKVY project, every enrolled candidate gets an assistive equipment up to INR 5000/- and the cost for these equipment are provided directly to TP along with the 1st installment, but we have not seen any detail for assistive equipment in the proposal application. Please clarify if there is any provision for the same and how it will be executed ? 4. Centers inspection – What will be the Center inspection process and will it be done through skill India portal or separately by the UPSDM ?	1) The Committee clarified that the common cost norms notified by the MSDE Govt. of India would be followed in regard to the payment of training fees which varies according to the nature and category of trades. 2) Already replied. 3) Applicable Same as Point no. 5.1.(1) 4) The Committee clarified that the center inspection process will be done through skill India portal and UPSDM both. 5) Kindly refer RFP clause no. 28. 6) No, it is as per common cost norms notified by the MSDE Govt. of India.

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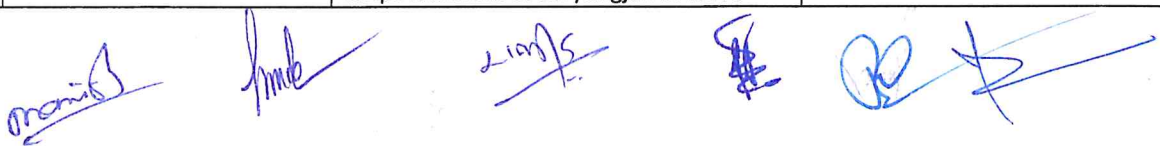
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		<p>5. Incentive on training cost for PWD trainings – For trainings of the PWD candidates, an additional incentive on the base training cost is also provided which is based on the disability of the candidates enrolled in the scheme. The additional incentives are provided as mentioned in attached PDF file (Inc) here within. So we just want to know what will be the additional incentive under this project ?</p> <p>6. Additional support for the placement - is there any provision of incentive to the TPs for providing the placement ?</p>	
6	Company: The Professionals an Educational Hub	<p>I am not able to convert your document in editable format as it is showing file is damaged Kindly send me the soft copy so that i may proceed ,</p>	The committee clarified that the RFP already available on the website www.upsdm.gov.in
7	Company: Future Shape Social Educational Society	<p>We have a query related to Financial Documents that in the RFP there is required to submit the Balance Sheets for the F.Y. 2017-18, 2018-19 and 2019-20. But due to coronavirus pandemic Audited Balance Sheet for the F.Y. 2019-20 and ITR for A.Y. 2020-21 have not prepared till date. So the query is that Provisional Balance Sheet for the financial year can be considered or we should submit the Financial Documents for the last three years before F.Y. 2019-20 (i.e. 2016-17, 2017-18 and 2018-19).</p>	Already replied at point-1
8	Mr. Vijay Singh Company: Mobizone Technologies Pvt Ltd.	<p>As mentioned in the subject on the Page No.41 of RFP document Tech 4 CA certificate same thing written two times just below the Sr.No. 3 "Average of 2017-18, 2018-19 and 2019-20 Average of 2017-18 2018-19 and 2019-20" Kindly give clarification and available SAMPLE of the filled form to avoid mistakes.</p>	The committee clarified that to consider as one time instead of two times.
9	Mr. Rahul Kumar Company: Udarah Skill Technology Pvt Ltd	<p>1. EMD Submit with proposal or Submit after proposal select for training</p>	1) The committee clarified that the EMD will be submitted with the proposal.

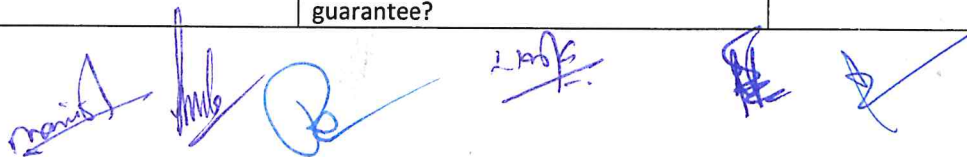
		<p>2. If submit with proposal to Only Submit DD or also submit Cheque</p> <p>3. I want to submit poposal for 5 district , I need submit 5 different different proposal or single proposal and also question is for different different district to I will submit EMD for different different district (Like for 5 district to submit EMD 100,000 Rupees)</p>	<p>2) The EMD either submitted in the form of DD (hard copy) or online transfer as per the convenience. In case of online transfer UTR/ Receipt would be mandatory to submit with the proposal.</p> <p>3) Only one proposal and one EMD would be applicable by a Company/Society/Trust.</p>
10	Mr. Madan Mohan Verma Company. Madan Mascot	<p>Self-Certificate and CA Certificate, here you asked to provide 2017-18,2018-19 and 2019-20.Turnover details and Audited Financial Report.</p> <p>But due to lock down period it is not possible that we provide you current FY Audited Financial Report details in this RFP.in such time schedule.So please provide relief and asked last 3 Year Turnover and net worth detail.</p> <p>And the time of sort ing we provide you current Finance Year audited Report surely.</p> <p>request you please do needful action about Audited Financial Report.</p>	Already replied at point-1.
11	Ms. Shweta Jain Company: Shri Sai Educational and Welfare Association	<p>1) TECH 2: Format for Power of Attorney for Signing of Application. For the lock-down period may be not possible on 100/- Rs Stamp paper.</p> <p>2) Balance Sheet of 2019-2020 is not be assessed by CA and generally also summit the ITR in September .</p> <p>3) No. of trainees trained in a NSQF aligned sector specific modules mapped for PwD</p> <p>In this point we elaborate modules name and the courses aligned by SCPWD</p> <p>4) Placement Tie-ups</p> <p>In lock-down period we are fail to provide a new Tie-up. Can I send a old one.</p> <p>5) Speed post and transport is not provide in the lock-down period. So, what is the solution to send the proposal.</p>	<p>1) The Committee did not agree and clarified that the provisions of TECH-2 would not be changed.</p> <p>2) Already replied at point-1</p> <p>4) The committee agreed to accept the valid tie-ups.</p> <p>5) Online Proposal submission option is available on the website www.upsdm.gov.in</p>
12	Company: Sonoojaas Services Private Limited	<p>In which you have asked for Firm's Affiliation with Skill Council for person with Disability,</p> <p>We want to inform you that we are MSME registered Unit By Govt of India(Certificate attached) and we know that MSME Registration helps in getting Government Tenders , if this is not valid for you then what is the value of this</p>	Refer the RFP clause no. 13.1. As per the clause Any institute affiliated with the Central Government or State Government working for training and empowerment of Divyangjan in last 3 years.

		<p>certification for us and how can we avail benefits from Govt Scheme.</p> <p>You Please Take this matter and solve asap as we are unable to apply because of this affiliation and we have vast experience in education , skilling Training and Placement from last many years ,</p>	
13	Mr. Amitoz Dogra	<p>"13. Eligible Organizations 13.1. The applicant organization should have fair amount of experience and exposure besides infrastructure and resources for training the youth being the Persons with Disability (PWD) (Divyangjan) and placing them in suitable jobs."</p> <p>Query : Are the organisation who have done PMKVY and other but not for PWD candidates non eligible to apply ? does this mean that all 500 candidates trained should have been PwD category ?</p> <p>Query : is a consortium valid to apply wherein one partner being actively involved in affirmative action for PwD ?</p>	<p>1) The committee did not agree to request and clarified the provisions of clause 13.1 and 13.3 (Technical Capability) would not be changed.</p> <p>2) The committee clarified that consortium is not applicable for this RFP.</p>
14	Mr. S.K. Sagar Company: Gautam Budh Welfare Society	<p>1. at Point no-13 Eligible Organizations - 13.1. Affiliated with Skill Council for Persons with Disability (SCPwD) - Valid affiliation Certificate sir as per the revised / present guidelines of NSDC & SSC without any Target or work already allocated to Training Partner, they can not be affiliated. The affiliation will be only after Training Center accreditation. The above point may relaxed to Affiliated with Skill Council for Persons with Disability (SCPwD) - instead of Valid affiliation Certificate , it is revised as Valid affiliation certificate before starting the training. Moreover due to the lock down in regards to COVID-19, SSC is closed still now so affiliation of TP is not possible with SSC in current position.</p>	The committee did not agree to request and clarified that provisions of clause 13.1 would not be changed.
15	Company.: WITS Technology and Educational Institute	<p>1. Affiliated with Skill Council for Persons with Disability (SCPwD) Or 2. Any institute affiliated with the Central Government or State Government working for training and empowerment of Divyangjan in Last 3</p>	The committee clarified that any one criteria should be fulfilled. Kindly refer clause 13.1.



		years since FY 2017-18, 2018-19 and 2019-20.	
16	Mr. Mayank Rai	Query regarding RFP Clause 29.1 The Placement Target is 70% of the Batch size however the section 29.1.b states that the training cost would be released for the candidates who have successfully cleared the assessment so the confusion arises that the TP should only be liable for the Placement target of 70% of the successful candidates in the Assessment & not of the Total Batch Size.	The committee clarified that as per the RFP clause 29.1 (b) 80% of the training cost would be released only for the candidates who have successfully cleared the assessment.
17	Mr. Mayank Rai	Clause 35.3: Clause for De-empanelment: Based on the score obtained as stated in Clause 35.2, a TP would be put in one of the four categories: 1. Score Category 81 to 100 "Satisfactory Performance" 2. 51 to 80 "Needs Improvement" 3. <=50 "Unsatisfactory Performance". Please clarify Which is the Fourth (4th) Category?	The committee clarified that in RFP clause 35.2 there are three categories instead of Four.
18	Mr. Abdul Haque Company: Takniki Shiksha Vikas Evam Jankalyan Sansthan	1. The PIA has to Submit the details of last three financial years but as per the COVID-19 Pandemic the Audit of last financial year has not been done so far. So are the financial years (2016-17, 2017-18 & 2018-19) acceptable? 2. As per the requirement PIA has to submit MoA/LoA with employers. Can we submit the Lol in place of these (MoA/LoA) on employers letter head?	1) Already replied at point-1 2) The committee did not agree to change the said clause. So PIA has to submit MoA/LoA with the employers.
19	Ms. Pallavi Pandey	1. Due to lockdown we have not yet prepared the balace sheet for the year 2019-20, kindly clarify if we can submit for the year 2016-17, 17-18 & 18-19 2. Minimum eligibility is 500 trained and 200 placed of PwD candidates or any under job role approved by NSQF /SSC/MSDE etc 3. Consolidated average turnover of 10 lakh only from PwD training or skill developmeng training can be considered.	1) Already replied at point-1 2) Kindly refer RFP clause 13.3 and 13.4. 3) Kindly refer RFP clause 13.2 (a).
20	Deepak Jalan Company: NIFA Infocomp Services (P) Ltd	2. Refer to Clause No 13.2 : Eligible Organisation : Financial Capability : The RFP document solicits some stringent eligibility criteria and only	1) The Committee agreed to submit the Balance Sheet for the Financial Year 2016-17, 2017-18 and 2018-19. But committee did not agree to change the other provisions of clause 13.2.

		<p>allows the TPs who have prior experience of Training students exclusively - who are PWDs . In this wake , the Financial and Technical Capabilities are solicited. Financial capability solicits the TPs , "who have had average annual turnover of INR 10 Lacs from conducting training programs every year during the last three financial years."</p> <p>My question is that why not to allow large TPs who ful fill all other criteria than this , to participate in the Bid . The TPs who are operating in Skill Ecosystem of UP from last 5 Years and more and have exemplary credentials , must be allowed - who might not have the exact turnover or previous experience in training and placement of the PWD candidates . Their prior experience in training students will come handy and they can also impart training to PWD candidates . This is a humble request to change the criteria .</p> <p>2. Refer to Clause No 13.3 - Technical Capability Here also the RFP documents makes it mandatory for the experience holders in training of PWDs are only eligible . On the contrary , the overall experience of a TP must be taken into consideration of skilling and not just limited to TPs with prior experience of training 500 students in any government initiative .</p> <p>3. Refe to Clause No 13.4 - Placement capability Ditto as above . Concluding , please allow TPs with - 1. Experience of skilling more than 20,000 candidates in skilling . 2. Must have a turnover of more than 10 Crores plus in last three years . 3. Should have placed more than 5000 students .</p>	<p>2) The committee did not agree to the request and clarified that the provisions of clause 13.3 are ample clear and would not be changed.</p> <p>3) The committee did not agree to the request and clarified that the provisions of clause 13.4 are ample clear and would not be changed.</p>
21	Mr. Pulkit Sharma	<p>Payment:- According to RFP 1st installment if take 30% payment after submitting batchs and start training and complete other senerio. They is need to submit exceed amount of Performance guarantee?</p>	<p>The committee clarified that the provision for advance payment is deleted.</p>



22	Mr. Javed Ahamad Company: V P Softwares Pvt Ltd	<p>Clause No. 3. General Provisions As experince is required for the empanelment and the clause is stating that conflict of intrest does not occur, so how both conditions can be fulfilled.</p> <p>Clause No. 13. Eligible Organizations As the last financial balance sheet of 2019-20 is not finalized and audited as per government guidelines the last date to get accounts audited is 31st Oct 2020, so how can we produce the same.</p> <p>Clause No. 13.3 Technical Capability Experience of training candidates other than PwD will be considered or not.</p> <p>TECH 3B and 3C not available in the formats.</p> <p>Clause TECH 4A – Financial Capability & CA Certificate Financial year mentioned in the both the formats are not the same and average required is given two times. Please kindly guide</p>	<p>1) The query seems to have been resulted for not understanding the intent of the provision in its earnest. The reference provision does not forbid any bidder to mention the details of training that it has imparted under the UPSDM or in any scheme of the State unless the said training contravenes the interest of the Mission or the State. The apprehension is therefore does not bear any substance.</p> <p>2) Already replied at point-1.</p> <p>3) No, as per the RFP clause 13.3 (2) Courses or modules or job roles notified by NCVT/SCVT/Skill Council for Persons with Disability (SCPwD)/ DEPwD (MSJE). (2) Training Programmes sponsored by any State or Central Government Department/Ministry or CSR Programme of a PSU or under NSDC, preferably for the Persons with Disability (PwD) (Divyangjan)</p> <p>4) The committee clarified that only 3A format is applicable</p> <p>5) The committee clarified that in TECH 4A, consider the average column only one time for Financial Capability & CA Certificate instead of two times.</p>
23	Mr. Billa Sai Krishna Company: Billa Skill Development Society	With reference to the EOI issued, we have a query that "Like PMKVY, whether Physical inspection of the Training Centre will be conducted or not ".	The committee clarified that the inspection of the training centre will be as per the UPSDM norms.
24	Sector Skill Council for Person with Disabilities	Eligibility norms with the ScPWD	It has been clarified by the Sector Skill Council for the Person with Disabilities that the latter does not affiliate any training provider but only accredits the training centers. The concerned para-13 of the RFP with regard to the Eligibility would, therefore, stand rectified and amended. The bidders may submit the list of accredited training centers with the ScPWD. However, the bidders would be required to get their training centers duly accredited by the ScPWD as per the process and procedures laid down by the concerned Sector Skill Council.

In view of the above clarifications the RFP would stand amended to the concerned extent. The committee also decided to accede to the request of large number of bidders to extend the date of submission of RFP which hitherto is 05-06-2020. The committee recommends that the last date of submission may be extended by 15 days or upto 20-06-2020 to enable the intended applicants submit their proposals.



(Manish Kumar)
Manager-IT



(Surendra Mishra)
Assistant Director



(Rajeev Kumar Yadav)
Assistant Director



(Ram Asare Singh)
Deputy Director



(Rohit Kumar Gupta)
Joint Director



(Ram Awtar)
Finance Controller

